

Industry Synopsis

Industry: 33901 Medical Equipment - Sales/Service

Assessable Earnings and Premiums - for Years: 2019 to 2024

Rate Year	Number of Employers with Assessable Earnings	Newly Opened Account	Total Assessable Earnings	Estimated Total Workers*	Net Premium**	Industry Rate
2019	203	19	\$127,303,963	2,209	\$331,191	\$0.21
2020	199	14	\$130,691,331	2,399	\$371,586	\$0.23
2021	203	10	\$140,446,503	2,448	\$421,484	\$0.25
2022	204	14	\$145,291,954	2,799	\$492,322	\$0.29
2023	210	14	\$156,389,877	2,663	\$553,962	\$0.30
2024 YTD	206	2	\$167,775,401	2,579	\$592,383	\$0.30

* Estimated number of full time equivalent workers based on average industry wage

** Net premium is premium paid by employers after pricing adjustments for experience rating plus Poor Performance Surcharge and PIR, where applicable

Distribution of Accounts By Assessable Earnings (\$Thousands)

Rate Year	<= \$500,000		> \$500,000 and <= \$1 Million		> \$1 Million and <= \$5 Million		> \$5 Million and <= \$20 Million		> \$20 Million	
	Accts	Total Ase Earn	Accts	Total Ase Earn	Accts	Total Ase Earn	Accts	Total Ase Earn	Accts	Total Ase Earn
2019	146	\$21,916	27	\$19,321	26	\$57,719	4	\$28,348	N/A	N/A
2020	137	\$22,338	30	\$21,506	30	\$69,504	N/A	N/A	N/A	N/A
2021	139	\$24,146	30	\$21,319	31	\$72,600	3	\$22,381	N/A	N/A
2022	138	\$23,597	29	\$20,779	33	\$72,515	4	\$28,401	N/A	N/A
2023	136	\$22,762	35	\$24,410	35	\$81,061	4	\$28,157	N/A	N/A
2024 YTD	130	\$22,733	36	\$26,609	34	\$78,977	6	\$39,457	N/A	N/A

Note: The current year assessable earnings are based on estimates.

N/A columns indicate there are not enough employers available to display the information

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- YTD is January to current month of the current calendar year

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Claim Costs - for Years: 2019 to 2024

Total Claims								
Accident Year	Number of Claims	Claim Costs	Number of LTCs	Total LTC Costs	TTD Days	Modified Work Ever Performed Claims	Medical Aid Claims	Disabling Injury Claims
2019	65	\$201,927	11	\$115,028	394	29	54	33
2020	59	\$237,089	20	\$204,957	605	31	39	36
2021	51	\$184,097	18	\$144,048	463	32	33	38
2022	51	\$183,406	23	\$155,199	552	22	28	33
2023	40	\$103,163	15	\$66,319	171	14	25	20
2024 YTD	13	\$35,273	6	\$32,877	165	6	7	7

Duration Bands - Total LTCs					
Accident Year	<= 8 Days	> 8 Days and <= 30 Days	> 30 Days and <= 60 Days	> 60 Days	Total Lost Time Claims
2019	5	2	2	2	11
2020	13	4	0	3	20
2021	9	3	3	3	18
2022	13	5	4	1	23
2023	7	7	1	0	15
2024 YTD	1	2	3	0	6

Total Claims Costs					
Accident Year	Compensation	Medical Aid	Rehabilitation	Economic Loss	Total
2019	\$64,320	\$137,564	\$43	\$0	\$201,927
2020	\$141,196	\$95,893	\$0	\$0	\$237,089
2021	\$84,654	\$99,034	\$410	\$0	\$184,097
2022	\$83,391	\$95,381	\$4,634	\$0	\$183,406
2023	\$43,663	\$59,500	\$0	\$0	\$103,163
2024 YTD	\$25,641	\$9,632	\$0	\$0	\$35,273

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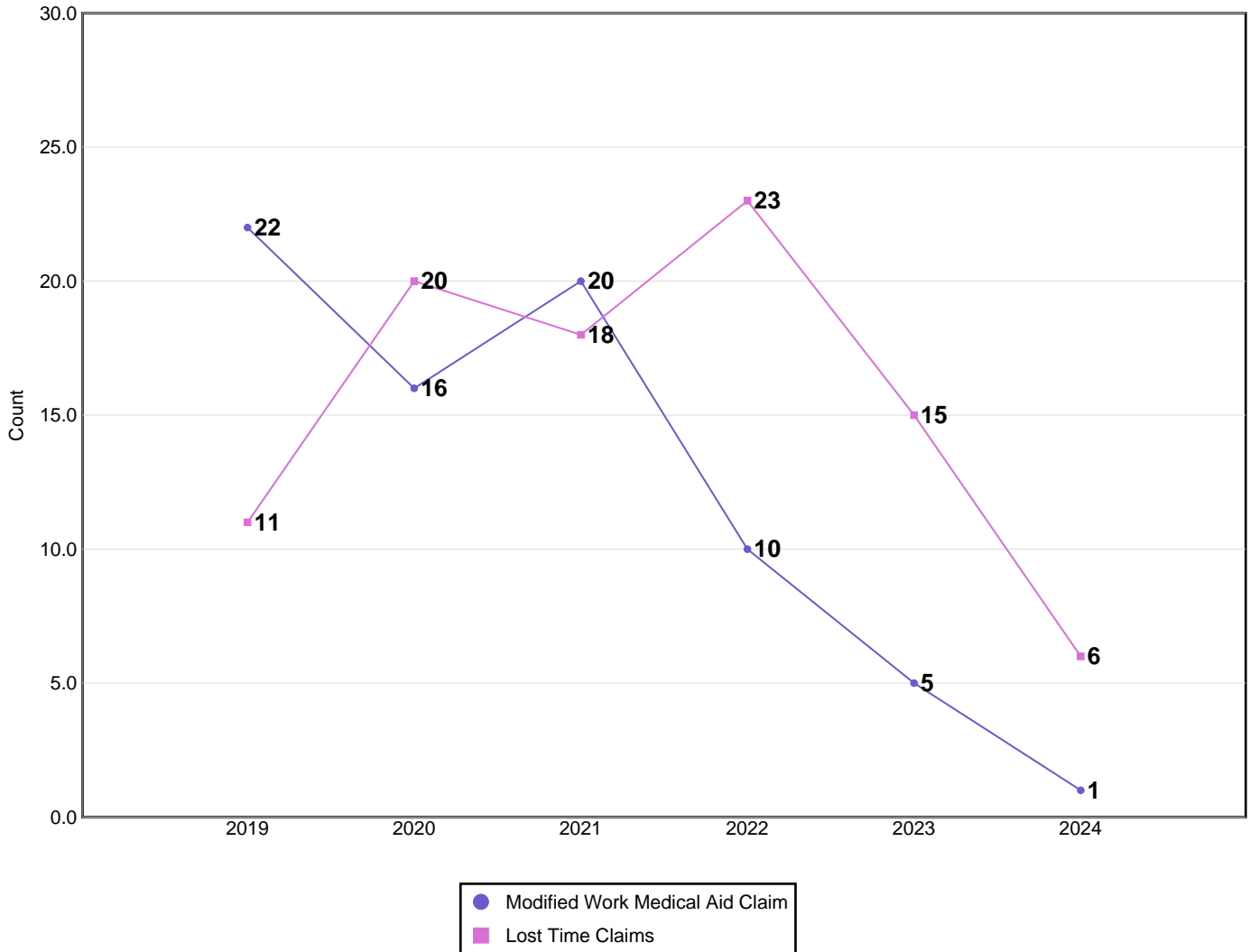
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Claim Costs - for Years: 2019 to 2024

Disabling Claims Components



Disabling Claims include Lost Time Claims or Medical Aid Claims with Modified Work

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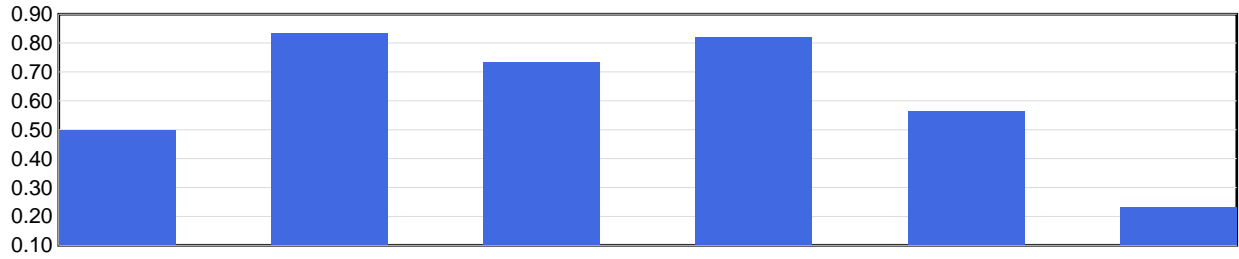
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Claim Costs - for Years: 2019 to 2024

Frequency Rates

(Lost Time Claims per 100 Workers)



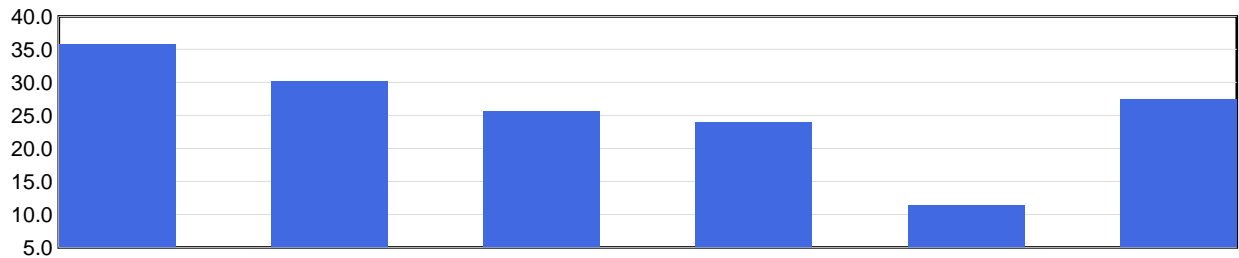
	2019	2020	2021	2022	2023	2024 YTD
Frequency Rate	0.50	0.83	0.74	0.82	0.56	0.23

Frequency Rate = (Total Lost Time Claims * 100) / Person Years

Person Years = Total Assessable Earnings / (Avg Hourly Wage * 2000 Hours)

Severity Rates

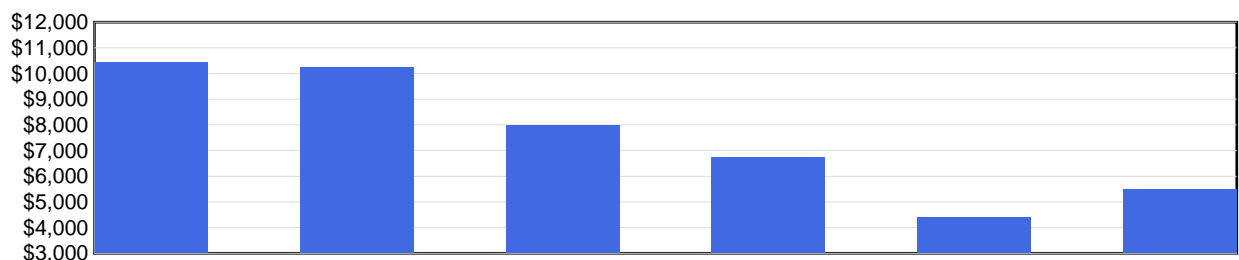
(Temporary Total Disability Days per Lost Time Claim)



	2019	2020	2021	2022	2023	2024 YTD
Severity Rate	35.8	30.3	25.7	24.0	11.4	27.5

Severity Rate = Total TTDs / Total LTCs

Average Cost Per LTC



	2019	2020	2021	2022	2023	2024 YTD
Avg Cost / Claim	\$10,457	\$10,248	\$8,003	\$6,748	\$4,421	\$5,480

Average Cost Per LTC = Total LTC Costs / Total LTCs

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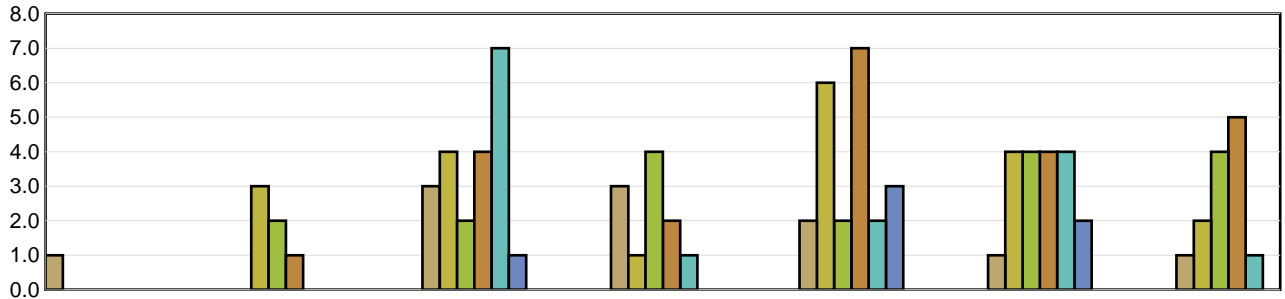
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Injured Worker's Age - for Years: 2019 to 2024

Number of LTCs

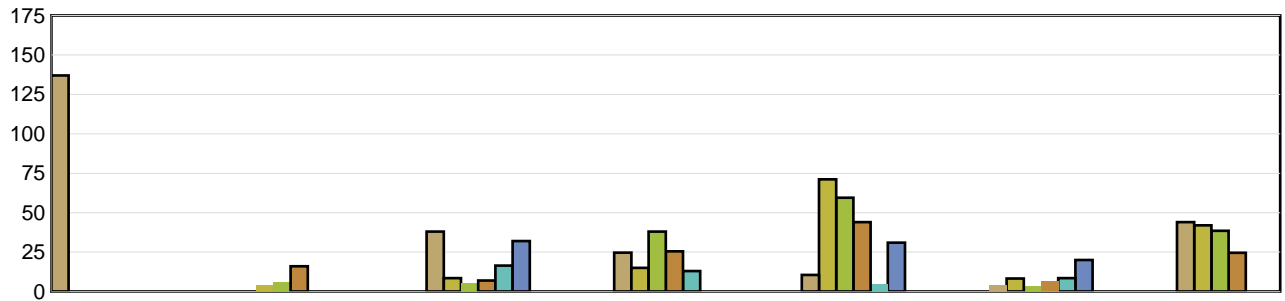
(by age of injured worker and by occurrence year)



	Under 19	19 to 26	27 to 34	35 to 42	43 to 50	51 to 58	Over 58
2019	1	N/A	3	3	2	1	1
2020	N/A	3	4	1	6	4	2
2021	N/A	2	2	4	2	4	4
2022	N/A	1	4	2	7	4	5
2023	N/A	N/A	7	1	2	4	1
2024 YTD	N/A	N/A	1	N/A	3	2	N/A

Average Severity of a Claim

Temporary Total Disability Days per Lost Time Claim
(by age of injured worker and by occurrence year)



	Under 19	19 to 26	27 to 34	35 to 42	43 to 50	51 to 58	Over 58
2019	137.00	N/A	38.00	24.67	10.50	4.00	44.00
2020	N/A	4.00	8.50	15.00	71.17	8.25	42.00
2021	N/A	6.00	5.50	38.00	59.50	3.75	38.50
2022	N/A	16.00	7.00	25.50	44.00	6.50	24.60
2023	N/A	N/A	16.43	13.00	4.50	8.50	0.00
2024 YTD	N/A	N/A	32.00	N/A	31.00	20.00	N/A

LTCs with no birthdate recorded are not included in band subtotals

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Top 5 Comparison - for Years: 2019 to 2024

Type of Accident							
Top 5 by Total LTCs							
Type of Accident	2019	2020	2021	2022	2023	2024 YTD	Totals
Bodily Reaction and Exertion	2	4	5	5	5	2	23
Overexertion	2	6	4	6	4	0	22
Falls	4	2	2	3	2	1	14
Highway/Non-Highway M.V. Accident	1	1	2	2	2	2	10
Struck by Object	2	5	1	1	0	0	9

Type of Accident	Total LTCs (2019 to date)	Percentage of LTCs	Average Duration	Total TTD	Average LTC Costs	Total LTC Costs
Bodily Reaction and Exertion	23	24.73%	33.48	770	\$8,232	\$189,342
Overexertion	22	23.66%	28.41	625	\$8,049	\$177,069
Falls	14	15.05%	18.07	253	\$8,362	\$117,061
Highway/Non-Highway M.V. Accident	10	10.75%	39.00	390	\$15,258	\$152,585
Struck by Object	9	9.68%	4.00	36	\$2,435	\$21,912
All Others	15	16.13%	18.40	276	\$4,031	\$60,458
Totals	93	100.00%	25.27	2,350	\$7,725	\$718,428

Part of Body							
Top 5 by Total LTCs							
Part of Body	2019	2020	2021	2022	2023	2024 YTD	Totals
Back	3	7	6	11	8	1	36
Multiple Parts	0	1	3	3	3	2	12
Trunk	1	3	1	4	1	0	10
Hand(s)/Wrist(s)	0	2	2	1	0	0	5
Foot(Feet)/Ank(s)/Toe(s)	0	0	0	2	2	1	5

Part of Body	Total LTCs (2019 to date)	Percentage of LTCs	Average Duration	Total TTD	Average LTC Costs	Total LTC Costs
Back	36	38.71%	15.44	556	\$5,012	\$180,430
Multiple Parts	12	12.90%	45.08	541	\$12,837	\$154,044
Trunk	10	10.75%	23.90	239	\$6,951	\$69,511
Hand(s)/Wrist(s)	5	5.38%	3.00	15	\$2,476	\$12,379
Foot(Feet)/Ank(s)/Toe(s)	5	5.38%	13.20	66	\$4,467	\$22,334
All Others	25	26.88%	37.32	933	\$11,189	\$279,729
Totals	93	100.00%	25.27	2,350	\$7,725	\$718,428

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Top 5 Comparison - for Years: 2019 to 2024

Nature of Injury							
Top 5 by Total LTCs							
Nature of Injury	2019	2020	2021	2022	2023	2024 YTD	Totals
Sprains/Strain	5	13	10	15	11	3	57
Oth Traumatic Injuries	0	0	2	4	2	0	8
Superficial Wounds	2	2	0	2	0	2	8
Fracture/Dislocation/Nerve Damage	3	0	2	0	1	0	6
Intracranial Injures	0	2	1	0	0	1	4

Nature of Injury	Total LTCs (2019 to date)	Percentage of LTCs	Average Duration	Total TTD	Average LTC Costs	Total LTC Costs
Sprains/Strain	57	61.29%	21.58	1,230	\$6,925	\$394,750
Oth Traumatic Injuries	8	8.60%	19.50	156	\$3,541	\$28,328
Superficial Wounds	8	8.60%	8.25	66	\$2,567	\$20,535
Fracture/Dislocation/Nerve Damage	6	6.45%	26.33	158	\$6,229	\$37,375
Intracranial Injures	4	4.30%	93.75	375	\$31,173	\$124,690
All Others	10	10.75%	36.50	365	\$11,275	\$112,750
Totals	93	100.00%	25.27	2,350	\$7,725	\$718,428

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