

Industry Synopsis

Industry: 62201 MOBILE EQUIPMENT DEALERS

Assessable Earnings and Premiums - for Years: 2019 to 2024

Rate Year	Number of Employers with Assessable Earnings	Newly Opened Account	Total Assessable Earnings	Estimated Total Workers*	Net Premium**	Industry Rate
2019	2,778	303	\$1,243,226,439	19,582	\$13,440,406	\$1.44
2020	2,729	229	\$1,149,655,503	17,321	\$11,546,216	\$1.36
2021	2,737	241	\$1,187,887,111	17,977	\$11,574,911	\$1.30
2022	2,827	322	\$1,334,055,246	20,801	\$12,696,905	\$1.29
2023	3,033	358	\$1,546,160,255	24,627	\$14,241,317	\$1.23
2024 YTD	2,884	99	\$1,669,277,793	26,956	\$18,545,110	\$1.35

* Estimated number of full time equivalent workers based on average industry wage

** Net premium is premium paid by employers after pricing adjustments for experience rating plus Poor Performance Surcharge and PIR, where applicable

Distribution of Accounts By Assessable Earnings (\$Thousands)

Rate Year	<= \$500,000		> \$500,000 and <= \$1 Million		> \$1 Million and <= \$5 Million		> \$5 Million and <= \$20 Million		> \$20 Million	
	Accts	Total Ase Earn	Accts	Total Ase Earn	Accts	Total Ase Earn	Accts	Total Ase Earn	Accts	Total Ase Earn
2019	2,517	\$203,055	135	\$96,335	97	\$194,461	22	\$179,806	7	\$569,569
2020	2,466	\$199,549	140	\$98,353	96	\$188,461	20	\$158,382	7	\$504,910
2021	2,453	\$206,215	151	\$106,961	107	\$220,335	19	\$155,703	7	\$498,673
2022	2,519	\$218,688	157	\$108,942	119	\$238,407	25	\$198,741	7	\$569,277
2023	2,685	\$228,588	169	\$119,096	144	\$278,908	28	\$244,120	7	\$675,449
2024 YTD	2,513	\$237,634	186	\$133,419	150	\$305,333	28	\$269,658	7	\$723,234

Note: The current year assessable earnings are based on estimates.

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- YTD is January to current month of the current calendar year

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Claim Costs - for Years: 2019 to 2024

Total Claims								
Accident Year	Number of Claims	Claim Costs	Number of LTCs	Total LTC Costs	TTD Days	Modified Work Ever Performed Claims	Medical Aid Claims	Disabling Injury Claims
2019	912	\$3,786,638	236	\$3,018,890	6,017	425	676	509
2020	583	\$2,824,984	146	\$2,348,228	4,959	273	437	336
2021	693	\$3,298,954	203	\$2,688,693	6,374	330	490	431
2022	754	\$4,669,341	231	\$4,065,998	7,237	376	523	480
2023	815	\$4,591,368	202	\$3,771,328	7,689	406	613	491
2024 YTD	189	\$441,657	41	\$330,331	614	109	148	127

Duration Bands - Total LTCs					
Accident Year	<= 8 Days	> 8 Days and <= 30 Days	> 30 Days and <= 60 Days	> 60 Days	Total Lost Time Claims
2019	126	42	33	35	236
2020	67	34	15	30	146
2021	94	50	24	35	203
2022	108	56	29	38	231
2023	101	35	22	44	202
2024 YTD	21	12	8	0	41

Total Claims Costs					
Accident Year	Compensation	Medical Aid	Rehabilitation	Economic Loss	Total
2019	\$1,640,623	\$1,990,373	\$155,642	\$0	\$3,786,638
2020	\$1,483,995	\$1,280,653	\$60,336	\$0	\$2,824,984
2021	\$1,440,755	\$1,422,526	\$91,258	\$344,414	\$3,298,954
2022	\$1,618,085	\$1,817,137	\$76,949	\$1,157,170	\$4,669,341
2023	\$1,616,625	\$2,036,618	\$107,423	\$830,703	\$4,591,368
2024 YTD	\$122,095	\$213,239	\$0	\$106,322	\$441,657

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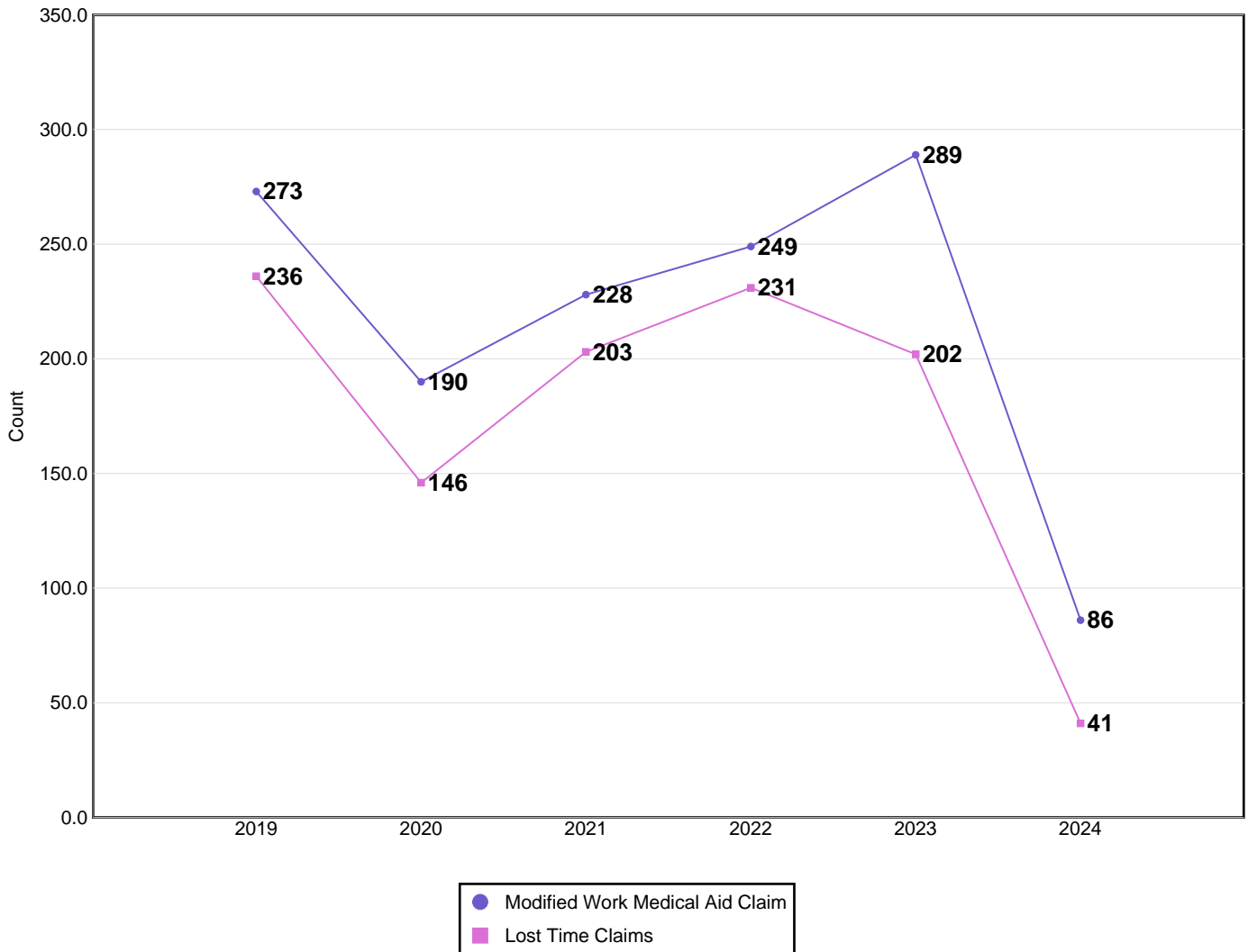
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Claim Costs - for Years: 2019 to 2024

Disabling Claims Components



Disabling Claims include Lost Time Claims or Medical Aid Claims with Modified Work

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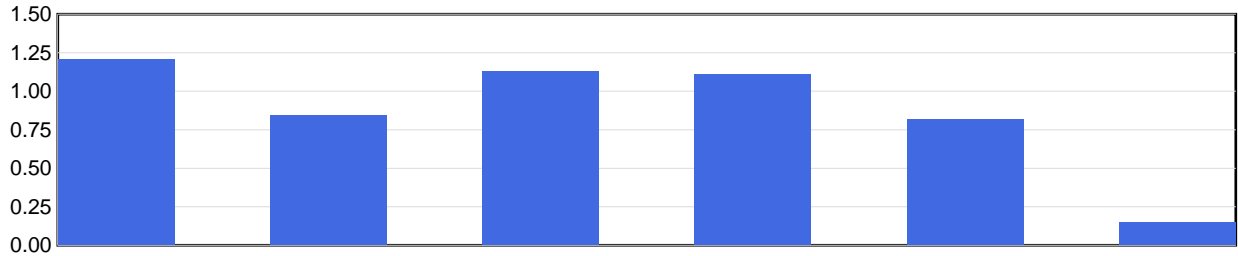
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Claim Costs - for Years: 2019 to 2024

Frequency Rates

(Lost Time Claims per 100 Workers)



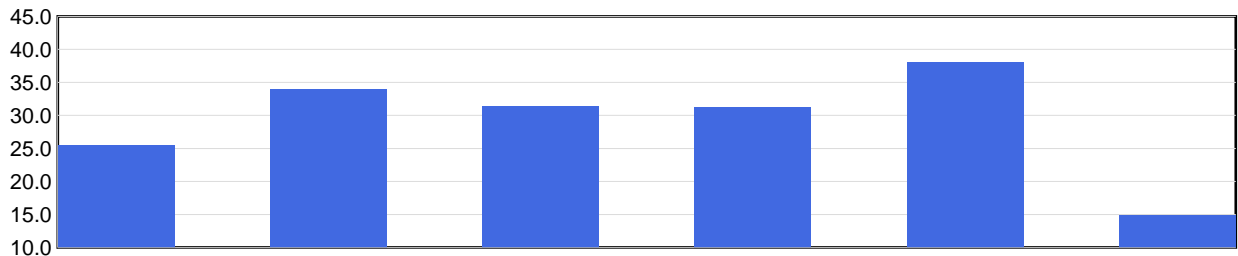
Frequency Rate	2019	2020	2021	2022	2023	2024 YTD
	1.21	0.84	1.13	1.11	0.82	0.15

Frequency Rate = (Total Lost Time Claims * 100) / Person Years

Person Years = Total Assessable Earnings / (Avg Hourly Wage * 2000 Hours)

Severity Rates

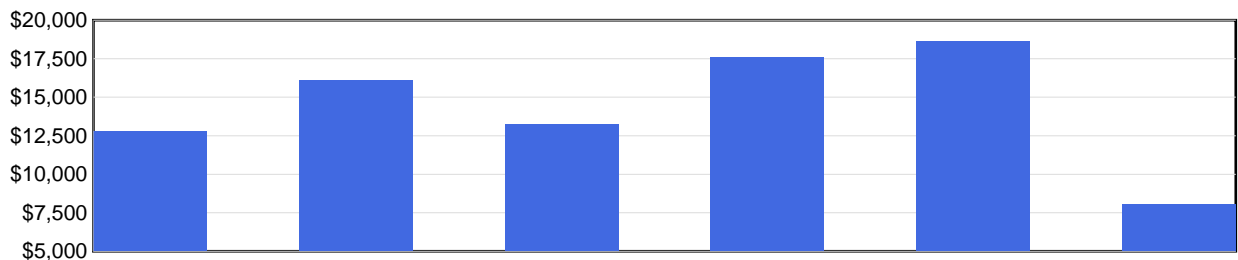
(Temporary Total Disability Days per Lost Time Claim)



Severity Rate	2019	2020	2021	2022	2023	2024 YTD
	25.5	34.0	31.4	31.3	38.1	15.0

Severity Rate = Total TTDs / Total LTCs

Average Cost Per LTC



Avg Cost / Claim	2019	2020	2021	2022	2023	2024 YTD
	\$12,792	\$16,084	\$13,245	\$17,602	\$18,670	\$8,057

Average Cost Per LTC = Total LTC Costs / Total LTCs

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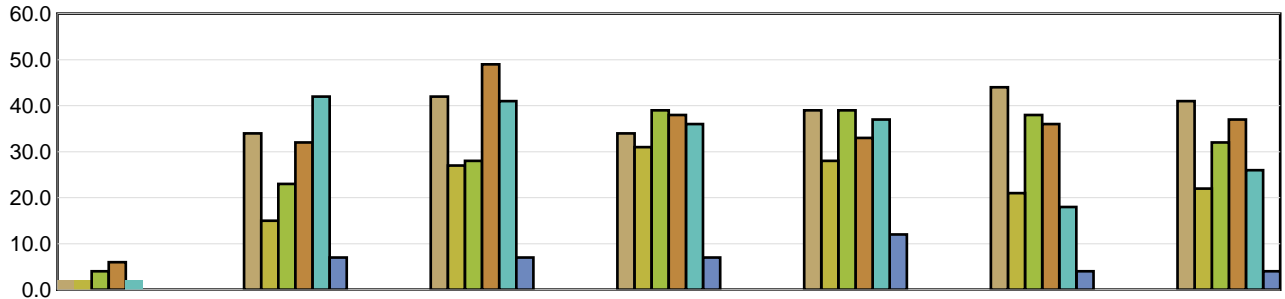
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Injured Worker's Age - for Years: 2019 to 2024

Number of LTCs

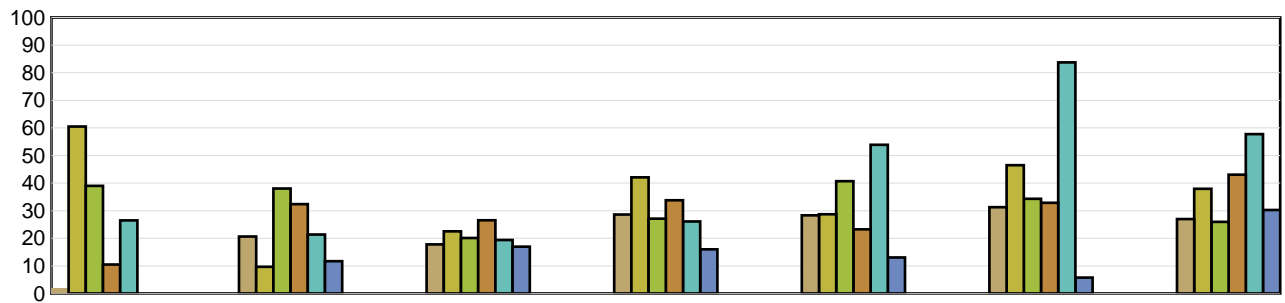
(by age of injured worker and by occurrence year)



	Under 19	19 to 26	27 to 34	35 to 42	43 to 50	51 to 58	Over 58
2019	2	34	42	34	39	44	41
2020	2	15	27	31	28	21	22
2021	4	23	28	39	39	38	32
2022	6	32	49	38	33	36	37
2023	2	42	41	36	37	18	26
2024 YTD	N/A	7	7	7	12	4	4

Average Severity of a Claim

Temporary Total Disability Days per Lost Time Claim
(by age of injured worker and by occurrence year)



	Under 19	19 to 26	27 to 34	35 to 42	43 to 50	51 to 58	Over 58
2019	2.00	20.65	17.79	28.62	28.33	31.30	27.00
2020	60.50	9.67	22.56	42.10	28.71	46.48	37.95
2021	39.00	38.04	20.14	27.10	40.69	34.32	25.97
2022	10.50	32.41	26.55	33.79	23.24	32.86	43.08
2023	26.50	21.36	19.41	26.11	53.89	83.72	57.77
2024 YTD	N/A	11.71	17.00	16.00	13.08	5.75	30.25

LTCs with no birthdate recorded are not included in band subtotals

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Top 5 Comparison - for Years: 2019 to 2024

Type of Accident							
Top 5 by Total LTCs							
Type of Accident	2019	2020	2021	2022	2023	2024 YTD	Totals
Struck by Object	40	20	32	47	33	7	179
Falls	37	22	32	45	32	6	174
Overexertion	42	30	21	27	25	7	152
Bodily Reaction and Exertion	21	24	23	28	31	7	134
Contact with Objects and Equipment	22	7	17	19	25	1	91

Type of Accident	Total LTCs (2019 to date)	Percentage of LTCs	Average Duration	Total TTD	Average LTC Costs	Total LTC Costs
Struck by Object	179	16.90%	21.94	3,927	\$14,456	\$2,587,597
Falls	174	16.43%	39.97	6,955	\$16,621	\$2,892,109
Overexertion	152	14.35%	36.04	5,478	\$13,474	\$2,048,077
Bodily Reaction and Exertion	134	12.65%	30.54	4,093	\$12,644	\$1,694,248
Contact with Objects and Equipment	91	8.59%	24.88	2,264	\$18,878	\$1,717,898
All Others	329	31.07%	30.39	9,999	\$16,059	\$5,283,538
Totals	1,059	100.00%	30.89	32,716	\$15,320	\$16,223,468

Part of Body							
Top 5 by Total LTCs							
Part of Body	2019	2020	2021	2022	2023	2024 YTD	Totals
Back	28	32	24	33	31	11	159
Foot(Feet)/Ank(s)/Toe(s)	21	11	17	27	20	5	101
Trunk	24	16	17	14	22	4	97
Knee(s)	20	12	16	24	18	5	95
Hand(s)/Wrist(s)	20	17	19	20	17	3	96

Part of Body	Total LTCs (2019 to date)	Percentage of LTCs	Average Duration	Total TTD	Average LTC Costs	Total LTC Costs
Back	159	15.01%	23.23	3,693	\$8,867	\$1,409,904
Foot(Feet)/Ank(s)/Toe(s)	101	9.54%	43.38	4,381	\$16,525	\$1,669,062
Trunk	97	9.16%	40.47	3,926	\$16,928	\$1,642,039
Knee(s)	95	8.97%	37.47	3,560	\$15,724	\$1,493,770
Hand(s)/Wrist(s)	96	9.07%	40.92	3,928	\$15,560	\$1,493,726
All Others	511	48.25%	25.89	13,228	\$16,663	\$8,514,966
Totals	1,059	100.00%	30.89	32,716	\$15,320	\$16,223,468

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Top 5 Comparison - for Years: 2019 to 2024

Nature of Injury							
Top 5 by Total LTCs							
Nature of Injury	2019	2020	2021	2022	2023	2024 YTD	Totals
Sprains/Strain	95	67	60	83	76	19	400
Fracture/Dislocation/Nerve Damage	27	15	24	27	25	6	124
Oth Traumatic Injuries	30	14	21	25	31	2	123
Superficial Wounds	20	9	20	27	21	4	101
Open Wound	19	12	15	22	17	6	91

Nature of Injury	Total LTCs (2019 to date)	Percentage of LTCs	Average Duration	Total TTD	Average LTC Costs	Total LTC Costs
Sprains/Strain	400	37.77%	32.63	13,053	\$13,517	\$5,406,894
Fracture/Dislocation/Nerve Damage	124	11.71%	48.09	5,963	\$20,912	\$2,593,143
Oth Traumatic Injuries	123	11.61%	34.46	4,238	\$20,033	\$2,464,060
Superficial Wounds	101	9.54%	20.01	2,021	\$7,665	\$774,196
Open Wound	91	8.59%	14.11	1,284	\$6,628	\$603,148
All Others	220	20.77%	27.99	6,157	\$19,918	\$4,382,028
Totals	1,059	100.00%	30.89	32,716	\$15,320	\$16,223,468

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